

# Finding Your Break-Even Point

## The Formula:

$$\text{Break-Even Point} = \text{Fixed Costs} \div \text{Gross Profit}$$

## Calculate Break-Even Point

	Situation #1	Situation #2	Situation #3	Situation #4	Situation #5
Typical sale					
Price					
Variable Costs					
Gross Profit					
Fixed Costs					
Break-Even Point					
Work Days/ Weeks per Month					
Typical Sales per Day/Week					

## Calculate Multiple Break-Even Points

	#1	#2
Typical sale		
Price		
Variable Costs		
Gross Profit		
% Fixed Costs Dedicated to Typical Sale		
Fixed Costs (based on percentage)		
Break-Even Point		
Work Days/Weeks per Month		
Typical Sales per Day/Week		

If some of your fixed costs apply to one typical sale and not the other, you can list them individually when working through your numbers. For example, if you decide to invest in trade shows to help promote one side of your business but not the other, then it might help to break out the fixed costs separately, showing which costs are associated with each product.

If your business sells multiple products that have different fixed costs, use this chart.

### Multiple Break-Even Points with Different Fixed Costs

Typical sale	#1	#2
Price		
Variable Costs		
Gross Profit		
<i>Fixed Cost #1:</i>		
<i>Fixed Cost #2:</i>		
<i>Fixed Cost #3:</i>		
<i>Fixed Cost #4:</i>		
<i>Fixed Cost #5:</i>		
<i>Fixed Cost #6:</i>		
<i>Fixed Cost #7:</i>		
Total Fixed Costs (add individual fixed costs above together)		
Break-Even Point		
Work Days/Weeks per Month		
Typical Sales per Day/Week		